

THE JFC GROUP OF COMPANIES
REPORTS STRONG 2002 3rd QUARTER & YEAR-TO-DATE BUSINESS RESULTS

Metro Manila, Philippines, 12 November 2002 - *Jollibee Foods Corporation* (PSE: JFC/JFCW) – Results for the quarter and nine months ended September 30th (all references vs. same period last year)

Financial Summary	Quarter 3 - 2002		Nine Months - 2002	
	Amount	Change	Amount	Change
Systemwide Retail Sales	P 6.4 B	6.4%	P 19.4 B	10.4%
Consolidated Total Revenues	P 4.8 B	2.4%	P 14.8 B	6.7%
Income from operations	P 332 M	23.7%	P 1.0 B	22.1%
Net Income after Tax	P 250 M	27.0%	P 744 M	14.9%
Earnings per Common Share	P 0.257	25.4%	P 0.767	14.9%

Chairman and Chief Executive Officer Tony Tan Caktiong commented, “We are pleased to report that our business has sustained its expected growth for the 1st nine months of 2002. The inherent strength of our brands enabled us to deliver this performance in the face of continuing difficulties in the economic and political environment.”

“Our performance continues to be driven principally by the sustained growth of our flagship brand, *Jollibee-Philippines*. As it continues to command leadership in the ever-competitive burger-chicken segment, *Jollibee* gave consumers more reasons to enjoy food products with winning taste profiles delivered at tremendous value levels. Complementing this was the increasingly significant contribution of our *Chowking* business unit, which has grown rapidly in terms of both volume and profits since it joined the group in 2000. We are happy to note that numerous business improvement initiatives implemented at *Greenwich* have sustained its resurgence since the 2nd quarter of 2001. Our *Delifrance* joint venture has also added new locations despite interim softness in consumer patronage in the bakery-café business segment. What is impressive is that these results have been delivered during these most challenging times.”

“Cost containment initiatives implemented across our system have been able to offset increases in fuel, utility, rental and labor costs. Complemented with modest adjustments in pricing levels, a notable improvement in margins compared with that of last year has been delivered. This has resulted in the significant increase in 3rd quarter operating profits, sustaining gains made in the previous quarter. Given lower interest expenses due to the impact of a reduction in interest rates beginning the 3rd quarter, our business is on track to achieve the higher end of our profit objectives for 2002. Our expectation is that this favorable trend should continue over the medium term, and our business is well poised to capitalize on the expected opportunity in the balance of the year and into 2003”, added Tan Caktiong.

The company operates the largest fast food chains in the country and continues to expand its network. At the end of the 3rd quarter, **Jollibee Foods Corporation** had a total of 838 restaurants in the Philippines [423 **Jollibee**, 203 **Chowking**, 186 **Greenwich** and 26 **Delifrance**] and 28 restaurants overseas.

Jollibee Foods Corporation declared a cash dividend of P 0.15 per common share payable to all stockholders of record as of November 14, 2002 and payable on December 12, 2002. This represents a 25% increase vs. the payout during the 2nd semester last year and brings the total cash dividend for 2002 to P 0.28 per common share.

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JOLLIBEE FOODS CORPORATION

Consolidated Statement of Income

For the 3rd Quarter 2002

(Unaudited)

Peso Amounts in Thousands

	Qtr. 3 - 2002		Qtr. 3 - 2001		Change 2000 to 2001
	Pesos	Pct.	Pesos	Pct.	
REVENUES					
Sales	4,454,671	91.9%	4,400,465	92.9%	1.2%
Royalties, franchise fees and others	394,543	8.1%	337,076	7.1%	17.0%
	4,849,214	100.0%	4,737,541	100.0%	2.4%
COST OF SALES	2,556,409	52.7%	2,606,326	55.0%	(1.9%)
GROSS PROFIT	2,292,805	47.3%	2,131,215	45.0%	7.6%
OPERATING EXPENSES	1,960,922	40.4%	1,862,955	39.3%	5.3%
Income from Operations	331,882	6.8%	268,260	5.7%	23.7%
OTHER INCOME (CHARGES)	(4,940)	(0.1%)	(15,024)	(0.3%)	(67.1%)
PROFIT BEFORE INCOME TAX	326,942	6.7%	253,236	5.3%	29.1%
PROVISION FOR INCOME TAX	77,288	1.6%	65,160	1.4%	18.6%
PROFIT BEFORE MINORITY INTEREST	249,654	5.1%	188,076	4.0%	32.7%
MINORITY INTEREST	(381)	(0.0%)	(8,781)	(0.2%)	(95.7%)
NET INCOME	250,035	5.2%	196,857	4.2%	27.0%
Earnings per Share					
Basic	0.2600		0.2056		26.5%
Diluted	0.2573		0.2052		25.4%
Average Number of Common Shares-Basic (000)	961,510		957,582		
Average Number of Common Shares-Diluted (000)	971,634		959,183		

JOLLIBEE FOODS CORPORATION
Consolidated Statement of Income
For the Nine Months Ended September 2002
(Unaudited)
Peso Amounts in Thousands

	September 2002		September 2001		Change 2000 to 2001
	Pesos	Pct.	Pesos	Pct.	
REVENUES					
Sales	13,629,212	92.3%	12,824,985	92.7%	6.3%
Royalties, franchise fees and others	1,130,979	7.7%	1,002,501	7.3%	12.8%
	14,760,192	100.0%	13,827,486	100.0%	6.7%
COST OF SALES	7,834,501	53.1%	7,657,306	55.4%	2.3%
GROSS PROFIT	6,925,691	46.9%	6,170,180	44.6%	12.2%
OPERATING EXPENSES	5,885,597	39.9%	5,318,103	38.5%	10.7%
Income from Operations	1,040,094	7.0%	852,077	6.2%	22.1%
OTHER INCOME (CHARGES)	(44,607)	(0.3%)	(23,157)	(0.2%)	92.6%
PROFIT BEFORE INCOME TAX	995,487	6.7%	828,920	6.0%	20.1%
PROVISION FOR INCOME TAX	249,902	1.7%	203,543	1.5%	22.8%
PROFIT BEFORE MINORITY INTEREST	745,585	5.1%	625,377	4.5%	19.2%
MINORITY INTEREST	1,479	0.0%	(22,223)	(0.2%)	(106.7%)
NET INCOME	744,106	5.0%	647,600	4.7%	14.9%
Earnings per Share					
Basic	0.7752		0.6652		16.5%
Diluted	0.7667		0.6645		15.4%
Average Number of Common Shares-Basic (000)	959,854		973,508		
Average Number of Common Shares-Diluted (000)	970,489		974,626		

JOLLIBEE FOODS CORPORATION

Consolidated Balance Sheet

As of September 30, 2002

(Unaudited)

Peso Amounts in Thousands

	September - 2002	Dec. - 2001	Changes
Cash and Cash Items	1,685,866	1,157,713	528,153
Accounts Receivables	805,781	804,992	789
Inventories	926,616	1,088,900	(162,284)
Prepaid Items & Other Current Assets	738,809	867,487	(128,678)
Property & Equipment	8,035,848	7,215,478	820,370
Accumulated Depreciation	(3,171,418)	(2,630,703)	(540,715)
Other Assets	1,459,907	1,584,558	(124,651)
Total Assets	10,481,409	10,088,425	392,984
Accounts Payable	985,296	1,189,784	(204,488)
Accrued Expenses	1,368,082	1,564,933	(196,852)
Other liabilities	507,560	420,172	87,387
Current portion of long-term debt	56,666	-	56,666
Total Liabilities	2,917,603	3,174,890	(257,287)
Noncurrent Liability			
Long-term debt - net of current portion	735,150	850,000	(114,850)
Minority Interest	160,219	109,927	50,292
Paid-up Capital	1,017,249	1,017,239	10
Excess on Par	1,681,726	1,656,968	24,758
Translation Adjustments	85,196	85,196	-
Retained Earnings			
Appropriated for future expansion	1,200,000	1,200,000	-
unappropriated	2,571,982	2,698,167	(126,185)
Pnl-to-Date	744,106	-	744,106
Less: Warrants and treasury shares	(631,822)	(703,963)	72,140
Total Equities	6,668,436	5,953,607	714,829
Total Liabilities & Equities	10,481,409	10,088,425	392,984

JOLLIBEE FOODS CORPORATION

Consolidated Statements of Cash Flows

As of September 30, 2002
(Unaudited)

Peso Amounts in Thousands

	Sep-02	Sep-01
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax and minority interest	995,487	828,920
Adjustments for:		
Depreciation and amortization	540,715	494,550
Provisions for Doubtful accounts	-	
Interest expense	76,021	53,831
Interest income	(31,414)	(30,674)
Equity in net losses (earnings of unconsolidated subsidiary)	(7,454)	1,642
Loss on disposal of property and equipment	-	
Operating income before working capital changes	1,573,356	1,348,269
Changes in assets and liabilities:		
Decrease (increase) in:		
Trade receivables	(789)	175,918
Inventories	162,284	(230,044)
Prepaid items and other current assets	128,678	(236,833)
Increase (decrease) in:		
Accounts payable	(204,488)	(151,092)
Accrued expenses	87,852	194,169
Other current liabilities	87,387	(128,395)
Cash generated from operations	1,834,281	971,991
Income taxes paid	(284,705)	(182,537)
Interest paid	(76,021)	(53,831)
Net cash provided by operating activities	1,473,555	735,623
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property and equipment	(820,370)	(1,026,916)
Increase in other noncurrent assets	(117,797)	(256,354)
Interest received	31,414	30,674
Net cash of deconsolidated subsidiary		(94,238)
Proceeds from disposal of property and equipment		
Net cash provided by (used in) investing activities	(906,753)	(1,346,834)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments of:		
Warrants and treasury shares	-	(412,910)
Cash dividends	(126,185)	(114,855)
Bank loans	(58,185)	
Proceeds from:		
Availment of bank loans		850,000
Re-issuance of Treasury Stocks	72,140	
Issuance of and subscriptions to capital stock	24,768	9,728
Increase (decrease) in minority interest	48,813	0
Net cash provided by (used in) financing activities	(38,649)	331,963
Translation adjustments		
Net Increase (Decrease) in Cash and Cash Equivalents	528,153	(279,248)
Cash and Cash Equivalents, Beginning	1,157,713	1,217,517
Cash and Cash Equivalents, End	1,685,866	938,269

JOLLIBEE FOODS CORPORATION
Consolidated Statements of Changes in Stockholders' Equity
As of September 30, 2002
(Unaudited)
Peso Amounts in Thousands

	Sep-02	Sep-01
Capital Stock - P1 par value		
Issued:		
Balance, beginning	1,017,239	1,014,395
Issuances	10	2,844
Balance, end	1,017,249	1,017,239
Subscribed Capital Stock (Subscription receivable on which amounted to P91,104.04 as of September 2002)	3,030	-
	1,020,279	1,017,239
Additional Paid-in Capital		
Balance, beginning	1,656,968	1,640,025
Issuances	21,728	6,884
Balance, end	1,678,696	1,646,909
Share in Translation Adjustments of Investees		
Balance, beginning of year	85,196	(26,023)
Share in translation adjustments during the year	-	-
Balance, end	85,196	(26,023)
Retained Earnings		
Appropriated for future expansion	1,200,000	1,200,000
Unappropriated		
Balance, beginning	2,698,167	2,340,823
Cash dividends	(126,185)	(114,855)
Net income	744,106	647,600
Balance, end	3,316,088	2,873,568
	4,516,088	4,073,568
Warrants and Treasury Shares		
Balance, beginning	(703,963)	(290,620)
Acquisitions	-	(614,119)
Issuances (Stock Option Exercise & Conversion of Warrants in 2001)	72,140	201,209
	(631,822)	(703,530)
	6,668,436	6,008,163

JOLLIBEE FOODS CORPORATION
Notes and Additional Disclosures

- The foregoing financial statements have been prepared in conformity with generally accepted accounting principles.
- The same accounting policies and methods of computation stated in the December 31, 2001 and 2000 financial statements are applied in this report.
- The financial statements for Quarter 3 2001 were restated to follow the format of the December 31, 2001 & 2000 financial statements as prescribed by SFAS No. 1 (revised 2000), Presentation of Financial Statements & SFAS No. 22 (revised 2000), Cash Flow Statements. Changes made pertain to the presentation of the consolidated statements of income and cash flows, inclusion of consolidated statements of changes in stockholders' equity. In addition, segment information for September Year-to-date 2002 & 2001 are presented to conform to the new disclosure requirements of SFAS No. 31 (revised 2000).

The effect of adopting the other new standards on the financial statements is not material.

- Percentage of ownership of Baker Fresh Foods Philippines, Inc. (BFFPI) was reduced to 50% in 2001 on account of the merger of BFFPI and Delifrance Philippine, Inc. (DPI). September Year-to-date & Quarter 3 2001 financial statements have been restated to effect this change and the treatment of BFFPI as an equity account.
- Diluted earnings per share is computed as if the stock options were exercised as of the beginning of the quarter & as if the funds obtained from the exercise were used to purchase common shares at the average market price during the quarter. This however, excludes the effects of Tranches 2 & 3 of Tandem Stock Purchase & Option Plan (Part II) as the number of shares that will be subscribed for these two tranches have not yet been established.
- Segment Information

Business Segment Data						
For the Period ended September 30, 2002						
(Amounts in '000)						
	Food Service	Franchising	Real Estate	Others	Eliminations	Total
External Sales (Total Revenues)	13,657,145	992,060	110,987			14,760,192
Inter-segment Sales		116,265	14,329		(130,594)	0
Segment Revenue	13,657,145	1,108,325	125,316		(130,594)	14,760,192
Segment Expense	11,814,500	112,910	131,045	1,792,236	(130,594)	13,720,097
Segment Result	1,842,645	995,415	(5,729)	(1,792,236)	0	1,040,095
Segment Assets	7,605,830	316,213	944,348		(770,734)	8,095,657
Segment Liabilities	2,214,469	232,212	1,206,072		(770,734)	2,882,019
Capital Expenditures	820,225	0	145			820,370
Non-cash expenses other than depreciation and amortization	(7,454)	0	0			(7,454)
						0
Cash flows provided by (used in):						0
Operating activities	694,793	792,112	(13,350)			1,473,555
Investing activities	(931,897)		25,144			(906,753)
Financing activities	(10,058)		(28,590)			(38,649)
Business Segment Data						
For the Period Ended September 30, 2001						
(Amounts in '000)						
	Food Service	Franchising	Real Estate	Others	Eliminations	Total
External Sales (Total Revenues)	12,860,917	868,362	98,207			13,827,486
Inter-segment Sales		102,191	18,558		(120,748)	0
Segment Revenue	12,860,917	970,553	116,765		(120,748)	13,827,486
Segment Expense	11,662,990	96,478	141,053	1,195,636	(120,748)	12,975,409
Segment Result	1,197,927	874,075	(24,289)	(1,195,636)	0	852,077
Segment Assets	6,512,893	259,268	1,264,712		(851,620)	7,185,254
Segment Liabilities	2,961,866	193,009	1,287,613		(851,620)	3,590,868
Capital Expenditures	591,633	0	0			591,633
Non-cash expenses other than depreciation and amortization	1,119					1,119
						0
Cash flows provided by (used in):						0
Operating activities	24,075	711,284	264			735,623
Investing activities	(1,425,887)		79,053			(1,346,834)
Financing activities	381,484		(49,521)			331,963
Geographical Segments						
The Company operates both in the domestic and international markets. Revenues from operations outside the Philippines account for 4% of the Company's total revenues.						

JOLLIBEE FOODS CORPORATION

	Dec-01	Opened	Closed	Sep-02
NUMBER OF STORES				
JFC-Philippines				
Co-owned	191	6	9	188
Franchised	229	10	4	235
Total	420	16	13	423
Greenwich				
Co-owned	114	6	15	105
Franchised	80	6	5	81
Total	194	12	20	186
Delifrance				
Co-owned	20	3	1	22
Franchised	4			4
Total	24	3	1	26
Chowking-Phils				
Co-owned	63	3	2	64
Franchised	131	14	6	139
Total	194	17	8	203
Total Local Stores	832	48	42	838
International:				
Jollibee:				
Hongkong	4	0	0	4
US	8	0	0	8
Others	11	0	2	9
Total	23	0	2	21
Chowking:				
US	3	0	0	3
Dubai	3	0	0	3
Total	6	0	0	6
Tokyo Teriyaki	1	0	0	1
Total International Stores	30	0	2	28
Grand Total	862	48	44	866
NUMBER OF SHARES (in '000)				
New Base	957,751			964,275
Weighted Average - Basic	969,947			959,854

SYSTEMWIDE SALES (in '000 Pesos)	2001	2002	Growth
Quarter 3	6,014,865	6,402,077	6.4%
September YTD	17,566,467	19,385,122	10.4%

STORES GEOGRAPHICAL LOCATION

As of September 30, 2002

Jollibee - Philippines	Sep-02	Dec-01	Changes
Metro Manila	202	206	-4
Central Luzon	38	36	2
Northern Luzon	23	21	2
Southern Luzon	85	85	0
Visayas	45	42	3
Mindanao	30	30	0
Total	423	420	3
Greenwich Pizza			
Metro Manila	92	101	-9
Central Luzon	14	12	2
Northern Luzon	15	14	1
Southern Luzon	32	33	-1
Visayas	20	21	-1
Mindanao	13	13	0
Total	186	194	-8
Chowking			
Metro Manila	113	110	2
Central Luzon	22	19	1
Northern Luzon	11	10	1
Southern Luzon	30	28	4
Visayas	16	15	1
Mindanao	11	12	0
Total	203	194	9

Note: Adjusted Jollibee and Chowking's store count per region for December 2001.